

JITENDRA PS SOLANKI ADVISORY

SEBI RIA- INA100000184

We are a fee-only financial planner and so we serve all our clients in a fiduciary capacity. This ensures we are acting in the best interest of our clients.

Our source of compensation is only the fee we charge to our clients. There is no commission involved of any kind in our services. Hence, we are more of a partner to our clients who work with them to ensure the financial decisions our clients make are sound and help them achieve their life goals.

Our fee structure is very transparent. We do not have any hidden cost and our fees revolve around Services we have designed for you. The sole objective of our services is meeting our client's requirements.

PSN LIFE PLAN SYSTEM

For First 12 Months

PSN Life Plan System		
	Scope	Value (R)
Life Care Plan		8000
	Understanding Your Preparedness	
	Your Vision Document	
	Creating Time Line for Child Life Stages	
Transition Plan		5000
	Understanding Transition Stages	
	Identifying Transition Phases In Your Life Plan	
	Action Plan for Each Transition Phase	
Benefit Plan		4000
	Identifying Resources for Child	
	Government Benefit Plan	
	Gift/Inheritance	
Communciation Plan		3000
	Communicating Your Vision	
	Letter of Intent	
Total Value of Above 4 Elements		20000
Special Needs Financial Plan		25000
	Holistic Financial Plan	
	A Detailed Plan Identifying Your Financial Requirements	
Legal Plan		15000
	Estate Plan Advisory	
	Cover Only Advisory on Will, Trust, Legal Guardianship and any other legal issues to be addressed.	
Total Value of Financial & Legal Plan		40000
Total Value of PSN Life Plan System		60000

Address: C-32, First Floor, Above Allahabad Bank, Kaushambi, Ghaziabad-201010 UP

Contact: 9971845454

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* *The fixed fee quoted as above are excluding taxes*

** *The fee is payable in 2 instalments at interval of 6 months*

** *We have preferred rates for Single Parents with special needs child to care*

*** *Services related to Financial Planning and Investment Advisory as quoted above are offered by Mr. Jitendra P S Solanki who is a Sebi Registered Investment Adviser under Individual Category (Reg. No. INA100000184).*

Services Beyond Financial Planning Under PSN Life Plan System

-  Consultation with Experts on child assessment for various services
-  Guidance & Assistance to the family on various processes required for child care- Legal Guardianship, Disability Certificate, Unique Disability Card and Others
-  Guidance and Support in identifying appropriate residential living for the child (Presently in Delhi/NCR. For other cities we will work on case basis)

PSN Life Plan System – After First 12 Months

We have a periodic review system based on the support delivered for various elements covered under Life Plan System. We will discuss in the first year and help you understand the review process under Life Plan System. Based on services still needed for 4 elements we will determine the fee which will be fixed in nature.

For Financial Planning and Investment Management

The fee for financial planning and investment management will be either Retainer Based or based on Assets Under Advice. The fee will be quoted in the first year of the engagement.

All our fees are payable Monthly, Quarterly or Half Yearly.

1. Financial Planning

Whether you are in 20s, 40s, or retired, if you manage, monitor your assets and need only financially planning advice we work on a very reasonable fee with you. **We will charge a fixed fee of Rs. 25000 annually (Resident) and Rs 40000 annually (Non-Resident)** where you receive continuous advice on your finances through periodic reviews. Our aim is to ensure your financial objectives remain align with your special needs child requirements.

2. Financial Planning and Investment Management

You may be just starting your investment journey or have accumulated assets. Investment management is a complex world. You need a fiduciary advisor to guide you not only in selecting the right investments but managing it to ensure it remains aligned with your financial objectives. We have services based on your life situations.

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Starting Your Investment Journey

Whatever life stage you are if you haven't started investing and planning for accumulating assets, we help you in your journey. From second year onwards we manage your finances which includes your investments and guide you in planning for your life goals. **Here we charge a monthly fee of Rs. 2500 till you accumulate assets of Rs. 50 lakhs which enhances to Rs 5000 p.m. till you accumulate assets of Rs 1cr.**





You Have Accumulated Assets

If you have accumulated assets of Rs 1 cr and above then the fee for both Financial Planning and Investment Management is as below:

➤ % of Assets Under Advice with us

Rs. 100 lakh to Rs 200 lakh	% of AUA	0.60% of AUA Annually
Rs. 200 lakh to Rs 500 lakh	% of AUA	0.40% of AUA Annually
Rs. 500 lakh to Rs. 1000 lakh	% of AUA	0.30% of AUA Annually

Services:

-  Periodic Review of Financial Plans
-  Periodic reviews of Investments (If opted for asset monitoring)
-  Periodic reviews of other elements as decided
-  Full-service support on all the elements of PSN Life Plan System

Note:

All fees are subject to revision every 3 years

We work on a Virtual Model also so we can help families across the globe on Special Needs Planning

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FOUNDATIONAL PLANNING SYSTEM

For First 12 Months

The fee for foundational planning system in the first year is as below:

Resident Indian– Rs. 40000

Non- Resident Indian – Rs. 60000

**All quoted fees are exclusive of Taxes and payable in 2 instalments at an interval of 6 months*

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What is covered in Services –

1. Financial Planning

- ✓ *Financial Plans – Special Needs Member and Other Family Members*
- ✓ *Investment Recommendations*
- ✓ *Insurance Recommendations*
- ✓ *Risk Profiling*
- ✓ *Existing Insurance and Investments Analysis*
- ✓ *All Goals Analysis – Cost and Funding (Including Special Needs Child)*
- ✓ *Tax Planning*
- ✓ *Implementation Support (Within Scope of Engagement)*
- ✓ *Action Plan*
- ✓ *Estate Planning Objectives*
- ✓ *Support*
- ✓ *Written Report*

2. Vision Document

3. Communication Plan

Note:

The client would receive Guidance & Assistance on various processes required for Special Needs Child care within this one year

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Foundational Planning System- After first 12 Months

From Second year onwards the client may sign up for our Retainer services. Here we do periodic reviews of the financial plan. Asset Monitoring is included in this service if opted. The fee will be quoted in the first year of the engagement.

For Financial Planning and Investment Management

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Services

- ✚ Half yearly reviews of Financial Plan and Investments
- ✚ Annual review of financial plan
- ✚ Assessing need on estate plan documents reviews
- ✚ Other elements are not covered in this service
- ✚ All fees quoted above are subject to review every 3 years.

Areas where we do not have expertise or we may have to involve other experts, fees will be quoted as per the scope of work involved.

Note:

The client would receive Guidance & Assistance on various processes required for Special Needs Child care within this one year

All fees are subject to revision every 3 years

We work on a Virtual Model also so we can help families across the globe on Special Needs Planning

The fee quoted above are subject to change based on the scope of work involved

Above services are customizable based on a family requirement. For example, we can work only on special needs child requirement analysis, the fees for which will be quoted upfront to the family.

We have one time engagement (Financial Consultancy) also if a family do not wish to engage for the long term. The fees for the same are quoted upfront to the family.